## O. Carolina Mills

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February 9, 2024

Dear Shareholder:

We have completed the fourth quarter ending December 31, 2023.

Earnings for the quarter and YTD vs. the prior year are shown below.

|  |  | Q-4 2023 | Q-4 2022 |  | YTD 2023 | YTD 2022 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income/(loss) | $\$$ | 63,230 | $\$$ | $(195,656)$ | $\$$ | $(268,739)$ |

The comments below are based on the results for the full year of 2023.

- Our investment/equity portfolio rebounded to generate a gain of \$460,303 during 2023 versus a loss of \$1,200,651 for 2022.
- The Textile Division generated a loss of $\$ 71,000$ for the full year of 2023 . We will evaluate this Division during 2024 regarding its viability to generate profits in the future.
- Transportation Insight TopCo, L.P. (TI) was impacted in 2023 by a freight recession driven by an excess of trucking capacity. TI is comprised of two main businesses:
- Managed Transportation - TI helps customers manage their freight expenses through a contracted agreement. Managed Transportation is less cyclical and generates a steady stream of recurring revenue.
- Freight Brokerage - TI contracts with freight carriers to help customers transport goods. Because of the excess of trucking capacity, the brokerage operation has been negatively impacted by both lower volumes and lower rates. Most pundits foresee a slow recovery in volume and rates during 2024.

Enclosed with this letter are financial statements with more detail of the results of the Company.
As always, we appreciate your support.

$\mathrm{Braz}_{\substack{\text { Bran Leal }}}$. Bel
President and CEO

## CAROLINA MILLS, INC.

CONSOLIDATED BALANCE SHEETS


## CAROLINA MILLS, INC.

CONSOLIDATED INCOME STATEMENT

| ( | $\begin{gathered} \text { Q-4 } \\ 2023 \end{gathered}$ |  |  | $\begin{gathered} \text { Q-4 } \\ 2022 \end{gathered}$ | Year-to date 2023 |  |  | Year-to date 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES | \$ | 263,642 | \$ | 200,183 | \$ | 1,294,198 | \$ | 2,261,904 |
| COST OF SALES |  | 206,458 |  | 149,494 |  | 1,031,961 |  | 1,805,240 |
|  |  |  |  |  |  | - |  | - |
| GROSS PROFIT | \$ | 57,184 | \$ | 50,689 | \$ | 262,237 | \$ | 456,664 |
| OVERHEAD: |  |  |  |  |  |  |  |  |
| Employee compensation \& benefits |  | 154,447 |  | 181,113 |  | 625,158 |  | 738,690 |
| Long-term retirement benefits |  | 37,902 |  | 41,557 |  | 131,624 |  | 166,208 |
| Legal \& professional |  | 30,523 |  | 33,941 |  | 115,008 |  | 123,607 |
| Commercial insurance |  | 13,420 |  | 15,503 |  | 50,515 |  | 58,267 |
| Depreciation |  | 9,960 |  | 12,360 |  | 39,936 |  | 48,506 |
| Other overhead expense |  | 46,593 |  | 58,318 |  | 146,945 |  | 173,393 |
|  |  | 292,845 |  | 342,792 |  | 1,109,186 |  | 1,308,671 |
| OTHER INCOME (EXPENSES) |  |  |  |  |  |  |  |  |
| Gain/(Loss) on securities portfolio |  | 265,489 |  | 79,027 |  | 460,313 |  | $(1,200,651)$ |
| Gain/(Loss) on sale of assets |  | - |  | $(9,519)$ |  | 9,500 |  | $(9,519)$ |
| Other income |  | 33,402 |  | 26,939 |  | 108,397 |  | 108,019 |
|  |  | 298,891 |  | 96,447 |  | 578,210 |  | $(1,102,151)$ |
| INCOME (LOSS) BEFORE TAXES |  | 63,230 |  | $(195,656)$ |  | $(268,739)$ |  | $(1,954,158)$ |
| INCOME TAX EXPENSE |  | - |  | - |  | - |  | - |
| NET INCOME (LOSS) | \$ | 63,230 | \$ | $(195,656)$ | \$ | $(268,739)$ | \$ | $(1,954,158)$ |

